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Country host



AMERICAS GAS SUMMIT

14-16 November 2018
Panama

Agenda

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PRE CONFERENCE DAY – 14 Nov. Wednesday
17:00 – 18:30
Workshop – Central America & Caribbean Regional Integration Action Plan
 Hosted by:

17:00 – 18:30
Workshop – Panama as an investor friendly hub for the region
 Hosted by:

17:00 – 18:30
Workshop – US trade and technology for central America and Caribbean
 Hosted by:

18:30 – 19:00

Forum Welcome address's and Opening Remarks

19:00 – 21:30

Welcome Cocktail Reception

CONFERENCE DAY 1 – 15 Nov. Thursday
7.30 – 9:00 Registration and welcome coffee
9.00 – 9.10 Welcome Remarks
9:10 – 9:30
Country Host Presentation.
Speaker;
Dr Victor Carlos Urrutia, National Secretary, National Secretariat of Energy, Panama
9:30 – 10:30
Public Leaders insights; The potential market for LNG in the Caribbean and Central America.

The Caribbean and Central America as a potentially ideal region for LNG imports due to:

- Its present dependence on diesel and fuel oil for power generation
- Proximity to regional LNG suppliers in Trinidad & Tobago and on the US Gulf Coast.
- Central America is also attracting investor interest by the construction of an LNG import terminal in Panama.

Moderator;

Speakers;

Victor Carlos Urrutia, National Secretary, National Secretariat of Energy, Panama
Alberto Reyes, Vice Minister of Hydrocarbon, Ministry of Energy & Mines, Dominican Republic
Luz Estrella Rodriguez, Minister of Economy, Ministry of Economy, El Salvador
Penelope Bradshaw-Niles, Permanent Secretary, Ministry of Energy and Energy Industries, Trinidad & Tobago
10:30 – 11:00

Coffee & Networking Break

Hosted By


11:00 – 11:15
Scene Setter Presentation; Challenges and Opportunities for a Panama LNG Hub

Analysis & insight of the fiscal terms and conditions that apply to the production of natural gas for the LNG trade

Speaker;
Pedro van Meurs, President, Van Meurs Y Asociados S.A., Panama
11:15 – 11:30
Keynote; US Trade and Policy Update
Speaker;
Senior Level Representative, Department of Energy, DOE*

11:30 – 11:45

Keynote; View From the Bridge – US LNG Supply and Opportunity

Speaker;

*Senior Level Representative, Venture Global LNG**

11:45 – 12:45

Panel Discussion; Mapping LNG market opportunities.

- LNG production expands in the United States and Asian import demand rises.
- Panama Canal saving time and costs for LNG transit benefiting both importers and exporter countries.
- CAC increasing LNG as environmentally friendly and cost-efficient fuel to meet his energy needs.
- The expansion of the LNG market through small LNG transport and the potential use of natural gas by vessels

Moderator;

Speakers;

Silvia Marucci, General Director, **Panama Canal Authority, (ACP)**

Chad Whiteside, Director, Originator, **Cheniere**

Jorge Gallon, Senior Investment Officer & Regional O&G Lead Latin America, **IFC**

*Senior Level Representative, Venture Global LNG**

12:45 – 13:00

AES Colon Project presentation.

The project consists of two components, a 381 MW combined cycle, natural gas power station with a decade long power purchase agreement, a regasification facility and a 180,000 m3 storage tank.

Speaker;

Miguel Bolinaga, President Panama, **AES Corporation**

Sponsored by;



13:00 – 14:30

Business and Networking Lunch Break

14:30 – 15:30

Panel Discussion; Reviewing LNG Infrastructure & Facilities in the Americas.

LNG demand growth requires infrastructure expansion. Overview of project plans, investment opportunities & current infrastructure.

- Liquefaction Plants and LNG import terminals
- Regasification Plants, FSRU's
- Bunkering infrastructure
- Where can an infra investor expect to make the best ROI?

Moderator;

Speakers;

Sandra Antonovic, Chief Operating Officer, **Reflex Marine Ltd**

Marcelo Alfradique, Natural Gas Superintendent, **Energy Research Office (EPE), Brazil**

Jaime Orjuela, Gestor de negocios y proyectos de infraestructura, **TGI – Grupo Energia Bogota**

Jose Maria Castro, General Manager, **SPEC LNG**

16:00 – 16:30

Coffee & Networking Break

16:30 – 17:15

Gas Demand & Utilisation

- LNG as a fuel for transport – cost competitive and cleaner fuel for heavy duty road transport
- Bunkering – new horizon in the maritime sector
- Technology and applications for CNG

Speaker:

*Senior Representative, Cepsa**

Andres Sarmiento, Secretary General, **Naturgas**

17:15 – 17:30

Scene Setter Presentaion

Speaker:

Martin A. Hruska, Director – Floating Facilities, Solutions Group, **Wison Offshore & Marine (USA), Inc.**

17:30 – 18:15

Industry Dialogue; Small Scale LNG.

Thanks to the growing number of LNG suppliers and advances in small-scale technology, opportunities are arising for oil-to-gas conversions, which could lead to the development of a regional gas market in the Caribbean.

Moderator;

Participants;

Carlos Hinestrosa, LNG Manager, **AES Corporation**

Martin A. Hruska, Director – Floating Facilities, Solutions Group, **Wison Offshore & Marine (USA), Inc.**

James Walker, Manger, **McKinsey & Company | Panamá**

19:00 – 22:30

Sponsored AGS Launch Party

CONFERENCE DAY 2 – 16 Nov. Friday

8:30 – 9:00 Registration and morning coffee

9:00 – 9:20

Scene Setter Presentaion; “Growth Drivers for the Global Gas Industry”

Speaker:

9:20 – 10:00

Panel Discussion; The new Global LNG Landscape.

- What’s the appetite for LNG from existing markets and where will new demand come from?
- What will be the role of Latin America in absorbing US LNG?

Moderator:

Speakers:

Alvaro Rios, Managing Director, **Gas Energy Latin America**

10:00 – 10:15

Keynote; Gas and LNG Contracts - Structure, Pricing and Trading.

Speaker:

James Walker, Manger, **McKinsey & Company | Panamá***

10:15 – 10:45

Panel Discussion: Trading LNG with innovation.

- What are the new trends in LNG sale and purchase agreements?
- Short Term LNG Market Evolution; Risks & Opportunities

Moderator:

Speakers:

10:45 – 11:15

Coffee & Networking Break

11:15 - 11:30

Scene Setter Presentaion

Dan Winkler, Director of Business Development – Gas Projects, **MODEC**

11:30 – 12:30

Natural Gas in the Energy Matrix - Gas to Power.

- What measures are being enacted across Latin America and the Caribbean to facilitate gas integration into the energy mix? How have these strategies impacted the conditions for private investment in gas generation?
- How will the increase in LNG imports and regasification capacity impact the use of gas for power in Latin America and the Caribbean?
- What new technologies are being used to enhance fuel efficiencies and lower operating costs?

Moderator:

Speakers:

Thorsten Dradrach, Head of Americas Region, Business Unit Power Plants, **Man Diesel & Turbo North America Inc.**

Kasciandro Senem, Gas & Power Manager, **Petrobras**

Alejandro Alle, Executive Director, **Energia del Pacifico**

Dan Winkler, Director of Business Development – Gas Projects, **MODEC**

12:30 – 13:00

Summit Conclusions;

Key drivers to develop gas markets, gas as a transition fuel, as a commodity & the future of gas

Participants:

13:00 – 14:30

Lunch & Networking Break

14:30 – 17:30

Site Visit: Panama Canal

Speakers:

- **Victor Carlos Urrutia**, Executive Secretary, **National Secretariat of Energy, Panama**
- **Alberto Reyes**, Vice Minister of Hydrocarbon, **Ministry of Energy & Mines, Dominican Republic**
- **Luz Estrella Rodriguez**, Minister of Economy, **El Salvador**
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- **Andres Sarmiento**, Secretary General, **Naturgas**



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- **Alden Evans**, Vice President, **LNG Americas***
- Senior Representative, **Cepsa***
- Senior Level Representative, **Department of Energy, DOE***
- Senior Level Representaive, **Venture Global LNG***